

Arturo J. Cabrera T.

Madrid, Spain | +34 627 407 093 | arturocabrera1998@gmail.com | linkedin.com/in/arturojcabrerat

EDUCATION

Master's in Corporate Finance

IE University | Madrid, ES November 2024 – July 2025

International Business Management — Specialization in Finance

Geneva Business School | Madrid, ES September 2019 – June 2022

SKILLS

Technical: Microsoft Excel (financial modelling), Microsoft 365, Google Workspace, Zoho, HubSpot and other CRM, Squarespace, interactive HTML tools, and AI tools (Claude, ChatGPT, Gemini).

Languages: Spanish (native), English (fluent, C2), German (basic, A2).

General: Problem identification and resolution · Adaptability · Planning, execution and project supervision · Goal-oriented team leadership · Effective performance under pressure · Investor relations, commercial strategy and client retention.

EXPERIENCE

Corporate Director · Investor Relations Manager · Financial Manager · Financial Analyst

J.C. Marlin Capital | Madrid, Spain September 2022 – Present

- Developed financial models and investment materials for distressed assets (NPLs), with a focus on the hospitality and healthcare sectors; managed portfolios with an outstanding debt balance of €85M.
- Prepared strategic materials that contributed to raising €10M, increased to €19M (+90%) within 15 months, and to the subsequent raising of €50M additional capital, currently in the investment phase.
- Lead investor relations and fundraising campaigns for the current vehicle: investor segmentation and pipeline tracking, communications and explanatory materials, and coordination of reservations and closings.
- Designed and developed interactive investor tools in HTML (equalization/dilution simulator and LP reporting explainers), validated against the financial model.
- Assumed corporate management of group subsidiaries and vehicles (Spain, U.S. and Ireland): board minutes, corporate documentation, coordination with external accounting advisors and accounting reclassifications.
- Designed and manage the firm's corporate website in Squarespace: content, privacy and cookie policies (GDPR/LSSI), CNMV regulatory compliance, SEO, redirects and domain migration.
- Led the technology migration from Google Workspace to Microsoft 365 and talent selection (50+ interviews, 5 hires); participate in the Investment Committee, contributing financial and market analysis.

Account Executive

InverSimply | Remote September 2025 – Present

- Advised retail clients on investment funds, insurance and savings plans, fully remotely and alongside my primary professional activity.

Founder – Director & CFO

Insomnio | Caracas, Venezuela June 2020 – August 2021

- Founded and led the first 24-hour late-night fast-food delivery company in Caracas, managing finance, strategy, logistics and operations.
- Reached average revenue of USD 1,200 per day (operating 4 days per week), establishing a profitable and scalable model.
- Led a team of 11 and coordinated more than 20 suppliers, securing preferential financing terms with key suppliers.
- Negotiated and executed a strategic partnership with Caracas's leading delivery company, securing positioning on app and website, recurring orders and featured promotions.
- Sold my stake in the company, achieving a 10x return on initial investment.

Sales Manager

Mar A Casa | Caracas, Venezuela March 2020 – June 2020

- Managed sales operations and logistics for the distribution of fresh fish to points of sale and end customers during the pandemic.

Financial Advisor

OVB Allfinanz | Madrid, Spain October 2019 – March 2020

- Advised clients on personal financial planning, designing insurance and savings solutions tailored to their needs.